

## TUI Group financial key figures Q3/9M 2022

### Revenue

€ million	Q3 2022	Q3 2021	Var. %	9M 2022	9M 2021	Var. %
Hotels & Resorts	259.5	74.0	+ 250.7	638.8	157.9	+ 304.5
Cruises	103.3	1.1	n. a.	178.8	2.7	n. a.
TUI Musement	158.6	19.0	+ 734.7	287.4	37.5	+ 665.5
Holiday Experiences	521.4	94.1	+ 454.1	1,105.0	198.2	+ 457.5
Northern Region	1,762.8	56.0	n. a.	3,262.9	215.1	n. a.
Central Region	1,449.1	370.3	+ 291.3	3,053.8	707.7	+ 331.5
Western Region	683.2	120.5	+ 467.0	1,465.5	222.6	+ 558.4
Markets & Airlines	3,895.1	546.8	+ 612.3	7,782.2	1,145.5	+ 579.4
All other segments	16.7	8.7	+ 92.0	43.6	22.3	+ 95.3
<b>TUI Group</b>	<b>4,433.2</b>	<b>649.7</b>	<b>+ 582.3</b>	<b>8,930.8</b>	<b>1,365.9</b>	<b>+ 553.8</b>
<b>TUI Group (at constant currency)</b>	<b>4,394.8</b>	<b>649.7</b>	<b>+ 576.4</b>	<b>8,819.1</b>	<b>1,365.9</b>	<b>+ 545.7</b>

### Underlying EBIT

€ million	Q3 2022	Q3 2021	Var. %	9M 2022	9M 2021	Var. %
Hotels & Resorts	104.9	- 70.3	n. a.	189.7	- 268.6	n. a.
Cruises	3.0	- 81.3	n. a.	- 102.3	- 234.6	+ 56.4
TUI Musement	13.8	- 34.7	n. a.	- 15.7	- 96.7	+ 83.8
Holiday Experiences	121.6	- 186.3	n. a.	71.7	- 599.9	n. a.
Northern Region	- 93.1	- 289.8	+ 67.9	- 445.7	- 708.1	+ 37.1
Central Region	23.9	- 105.4	n. a.	- 51.8	- 377.4	+ 86.3
Western Region	- 70.2	- 87.6	+ 19.9	- 159.5	- 247.3	+ 35.5
Markets & Airlines	- 139.4	- 482.7	+ 71.1	- 657.1	- 1,332.8	+ 50.7
All other segments	- 9.3	- 0.8	n. a.	- 45.1	- 45.9	+ 1.7
<b>TUI Group</b>	<b>- 27.0</b>	<b>- 669.8</b>	<b>+ 96.0</b>	<b>- 630.5</b>	<b>- 1,978.6</b>	<b>+ 68.1</b>

### EBIT

€ million	Q3 2022	Q3 2021	Var. %	9M 2022	9M 2021	Var. %
Hotels & Resorts	104.8	- 74.8	n. a.	211.6	- 273.1	n. a.
Cruises	3.0	- 81.3	n. a.	- 102.3	- 234.6	+ 56.4
TUI Musement	11.0	- 46.1	n. a.	- 22.3	- 113.2	+ 80.3
Holiday Experiences	118.8	- 202.1	n. a.	87.0	- 621.0	n. a.
Northern Region	- 97.0	- 293.1	+ 66.9	- 457.7	- 734.1	+ 37.7
Central Region	15.7	- 110.6	n. a.	- 77.3	- 334.7	+ 76.9
Western Region	- 71.1	- 102.0	+ 30.3	- 161.8	- 268.5	+ 39.7
Markets & Airlines	- 152.3	- 505.6	+ 69.9	- 696.8	- 1,337.3	+ 47.9
All other segments	- 9.0	- 40.3	+ 77.7	- 47.3	- 88.3	+ 46.4
<b>TUI Group</b>	<b>- 42.5</b>	<b>- 748.0</b>	<b>+ 94.3</b>	<b>- 657.0</b>	<b>- 2,046.6</b>	<b>+ 67.9</b>

**Unaudited condensed consolidated Statement of Financial Position of TUI AG as at 30 Jun 2022**

€ million	Notes	30 Jun 2022	30 Sep 2021
<b>Assets</b>			
Goodwill	(9)	3,003.1	2,993.1
Other intangible assets		514.3	498.6
Property, plant and equipment	(10)	3,384.2	3,159.3
Right-of-use assets	(11)	2,994.1	3,009.2
Investments in joint ventures and associates		660.1	640.5
Trade and other receivables	(12), (21)	171.2	308.7
Derivative financial instruments	(21)	15.0	8.9
Other financial assets	(13), (21)	10.0	12.3
Touristic payments on account		125.6	107.6
Other non-financial assets		207.6	183.4
Income tax assets		-	9.6
Deferred tax assets		174.8	291.1
<b>Non-current assets</b>		<b>11,260.1</b>	<b>11,222.3</b>
Inventories		58.6	42.8
Trade and other receivables	(12), (21)	1,238.3	471.6
Derivative financial instruments	(21)	198.8	53.4
Other financial assets	(13), (21)	115.5	12.1
Touristic payments on account		1,285.1	508.6
Other non-financial assets		141.0	106.7
Income tax assets		63.8	57.7
Cash and cash equivalents	(21)	1,583.4	1,583.9
Assets held for sale	(14)	-	96.5
<b>Current assets</b>		<b>4,684.4</b>	<b>2,933.3</b>
<b>Total assets</b>		<b>15,944.5</b>	<b>14,155.7</b>

**Unaudited condensed consolidated Statement of Financial Position of TUI AG as at 30 Jun 2022**

€ million	Notes	30 Jun 2022	30 Sep 2021
<b>Equity and liabilities</b>			
Subscribed capital		1,785.2	1,099.4
Capital reserves		6,086.7	5,249.6
Revenue reserves		- 9,222.2	- 8,525.7
Silent participation		420.0	1,091.0
<b>Equity before non-controlling interest</b>		<b>- 930.3</b>	<b>- 1,085.8</b>
Non-controlling interest		740.3	667.3
<b>Equity</b>	(20)	<b>- 190.0</b>	<b>- 418.4</b>
Pension provisions and similar obligations	(15)	553.7	901.9
Other provisions		652.5	763.6
<b>Non-current provisions</b>		<b>1,206.2</b>	<b>1,665.5</b>
Financial liabilities	(16), (21)	1,628.0	3,036.1
Lease liabilities	(17)	2,537.8	2,606.1
Derivative financial instruments	(21)	2.7	10.9
Other financial liabilities	(18), (21)	3.0	5.9
Other non-financial liabilities		172.1	206.3
Income tax liabilities		8.1	56.4
Deferred tax liabilities		68.5	123.3
<b>Non-current liabilities</b>		<b>4,420.2</b>	<b>6,045.1</b>
<b>Non-current provisions and liabilities</b>		<b>5,626.5</b>	<b>7,710.5</b>
Pension provisions and similar obligations	(15)	33.1	33.2
Other provisions		625.0	539.5
<b>Current provisions</b>		<b>658.0</b>	<b>572.7</b>
Financial liabilities	(16), (21)	153.6	284.6
Lease liabilities	(17)	693.5	623.3
Trade payables	(21)	2,787.5	2,052.4
Derivative financial instruments	(21)	42.6	12.9
Other financial liabilities	(18), (21)	134.2	313.0
Touristic advance payments received	(19)	5,347.8	2,379.4
Other non-financial liabilities		617.2	518.0
Income tax liabilities		73.8	56.7
<b>Current liabilities</b>		<b>9,850.1</b>	<b>6,240.3</b>
Liabilities related to assets held for sale		-	50.6
<b>Current provisions and liabilities</b>		<b>10,508.1</b>	<b>6,863.6</b>
<b>Total equity, liabilities and provisions</b>		<b>15,944.5</b>	<b>14,155.7</b>

**Unaudited condensed consolidated Income Statement of TUI AG for the period from  
1 Oct 2021 to 30 Jun 2022**

	<b>Q3 2022</b>	Q3 2021	Var. %	<b>9M 2022</b>	9M 2021	Var. %
<b>€ million</b>						
Revenue	4,433.2	649.7	+582.3	8,930.8	1,365.9	+553.8
Cost of sales	4,313.4	1,124.2	+283.7	9,047.8	2,642.4	+242.4
<b>Gross profit / loss</b>	<b>119.8</b>	<b>- 474.5</b>	n. a.	<b>- 117.0</b>	<b>- 1,276.4</b>	<b>+90.8</b>
Administrative expenses	189.6	216.5	- 12.4	566.6	604.2	- 6.2
Other income	3.3	10.1	- 67.3	34.1	20.9	+63.2
Other expenses	2.2	1.0	+120.0	3.7	9.2	- 59.8
Impairment (+) / Reversal of impairment (-) of finan- cial assets	- 3.3	- 6.8	+51.5	- 7.8	- 35.9	+78.3
Financial income	4.6	- 1.9	n. a.	30.5	25.0	+22.0
Financial expense	127.2	100.5	+26.6	408.5	356.5	+14.6
Share of result of invest- ments accounted for us- ing the equity method	26.4	- 69.4	n. a.	- 9.2	- 226.5	+95.9
Impairment (+) / Reversal of impairment (-) of net investments in joint ven- tures and associates	-	-	-	-	- 0.5	n. a.
<b>Earnings before income taxes</b>	<b>- 161.6</b>	<b>- 846.9</b>	+80.9	<b>- 1,032.6</b>	<b>- 2,390.7</b>	<b>+56.8</b>
Income taxes (expense (+), income (-))	169.6	92.9	+82.6	6.5	47.3	- 86.3
<b>Group loss</b>	<b>- 331.2</b>	<b>- 939.8</b>	+64.8	<b>- 1,039.1</b>	<b>- 2,438.0</b>	<b>+57.4</b>
Group loss attributable to shareholders of TUI AG	- 356.7	- 934.8	+61.8	- 1,076.7	- 2,409.6	+55.3
Group profit / loss at- tributable to non-con- trolling interest	25.5	- 5.0	n. a.	37.5	- 28.4	n. a.