

About the TUI Group

TUI Group is the world's number one integrated tourism group operating in around 180 destinations worldwide. The company is domiciled in Germany. The TUI Group's share is listed in the FTSE 100 index, the leading index of the London Stock Exchange and in the German open market. In financial year 2017, the TUI Group recorded turnover of €18.5bn and an operating result of €1.121bn. The Group employs 67,000 people in more than 100 countries. TUI offers its more than 20 million customers comprehensive services from a single source. It covers the entire tourism value chain under one roof. This comprises around 380 Group-owned hotels and resorts with premium brands such as RIU and Robinson and a fleet of cruise ships ranging from the MS Europa and MS Europa 2 luxury class vessels to the "Mein Schiff" fleet of TUI Cruises and the vessels of Marella Cruises in the UK. Furthermore, TUI features leading tour operator brands, 1,600 travel agencies in Europe and five European airlines with around 150 modern medium and long-haul aircraft. Global responsibility for sustainable economic, ecological and social activity is a key feature of our corporate culture. TUI Care Foundation supports the positive impacts of tourism. It initiates projects creating opportunities for the next generation and contributing to a positive development of the holiday destinations. Further information is available at www.tuigroup.com.

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This press release and pictures are also available at www.tuigroup.com

Figures

Income statement of the TUI Group for the period from 1 Oct 2016 to 30 Sep 2017

€ million	Notes	2017	2016
Turnover	(1)	18,535.0	17,153.9
Cost of sales	(2)	16,535.5	15,247.4
Gross profit		1,999.5	1,906.5
Administrative expenses	(2)	1,255.8	1,216.9
Other income	(3)	12.5	36.3
Other expenses		1.9	7.4
Financial income	(4)	229.3	58.5
Financial expenses	(5)	156.2	345.9
Share of result of joint ventures and associates	(6)	252.3	187.2
Earnings before income taxes		1,079.7	618.3
Income taxes	(7)	168.8	153.4
Result from continuing operations		910.9	464.9
Result from discontinued operations	(8)	- 149.5	687.3
Group profit		761.4	1,152.2
Group profit attributable to shareholders of TUI AG	(9)	644.8	1,037.4
Group profit attributable to non-controlling interest	(10)	116.6	114.8

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Turnover by segment

€ million	Total	Total restated
Hotels & Resorts	1,366.2	1,278.4
Cruises	815.1	703.5
Northern Region	6,636.7	6,614.9
Central Region	6,062.3	5,606.0
Western Region	3,537.8	2,888.8
Other Tourism	991.4	962.1
Consolidation	-1,049.7	-995.8
Tourism	18,359.8	17,057.9
All other segments	275.8	209.8
Consolidation	-100.6	-113.8
Continuing operations	18,535.0	17,153.9
Discontinued operations	829.0	2,430.5
Total	19,364.0	19,584.4

EBITA and underlying EBITA by segment

	EBITA		Underlying EBITA	
€ million	2017	2016 restated	2017	2016 restated
Hotels & Resorts	353.7	301.5	356.5	303.8
Cruises	255.6	190.9	255.6	190.9
Northern Region	309.6	362.7	345.8	383.1
Central Region	67.3	64.0	71.5	85.1
Western Region	79.4	72.1	109.2	86.1
Other Tourism	15.7	-2.9	13.4	7.9
Tourism	1,081.3	988.3	1,152.0	1,056.9
All other segments	-54.8	-90.2	-49.9	-56.4
Continuing operations	1,026.5	898.1	1,102.1	1,000.5
Discontinued operations	-22.1	14.7	-1.2	92.9
Total	1,004.4	912.8	1,100.9	1,093.4

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Financial position of the TUI Group as at 30 Sep 2017

€ million	Notes	30 Sep 2017	30 Sep 2016
Assets			
Goodwill	(13)	2,889.5	2,853.5
Other intangible assets	(14)	548.1	545.8
Property, plant and equipment	(15)	4,253.7	3,714.5
Investments in joint ventures and associates	(16)	1,306.2	1,180.8
Financial assets available for sale	(17),(38)	69.5	50.4
Trade receivables and other assets	(18),(38)	211.8	156.5
Touristic payments on account	(19)	185.2	158.8
Derivative financial instruments	(38)	79.9	126.8
Deferred tax assets	(20)	323.7	344.7
Non-current assets		9,867.6	9,131.8
Inventories	(21)	110.2	105.2
Financial assets available for sale	(17),(38)	-	265.8
Trade receivables and other assets	(18),(38)	794.5	754.7
Touristic payments on account	(19)	573.4	565.4
Derivative financial instruments	(38)	215.4	544.6
Income tax assets	(20)	98.7	87.7
Cash and cash equivalents	(22),(38)	2,516.1	2,072.9
Assets held for sale	(23)	9.6	929.8
Current assets		4,317.9	5,326.1
Total assets		14,185.5	14,457.9

	Notes	30 Sep 2017	30 Sep 2016
Equity and liabilities			
Subscribed capital	(24)	1,501.6	1,500.7
Capital reserves	(25)	4,195.0	4,192.2
Revenue reserves	(26)	-2,756.9	- 3,017.8
Equity before non-controlling interest		2,939.7	2,675.1
Non-controlling interest	(28)	594.0	573.1
Equity		3,533.7	3,248.2
Pension provisions and similar obligations	(29)	1,094.7	1,410.3
Other provisions	(30)	801.4	803.0
Non-current provisions		1,896.1	2,213.3
Financial liabilities	(31),(38)	1,761.2	1,503.4
Derivative financial instruments	(38)	50.4	27.5
Income tax liabilities		150.2	22.2
Deferred tax liabilities	(20)	109.0	62.9
Other liabilities	(32),(38)	150.2	160.1
Non-current liabilities		2,221.0	1,776.1
Non-current provisions and liabilities		4,117.1	3,989.4
Pension provisions and similar obligations	(29)	32.7	40.6
Other provisions	(30)	349.9	374.8
Current provisions		382.6	415.4
Financial liabilities	(31),(38)	171.9	537.7
Trade payables	(38)	2,653.3	2,476.9
Touristic advance payments received		2,446.4	2,301.3
Derivative financial instruments	(38)	217.2	249.6
Income tax liabilities		65.3	196.0
Other liabilities	(32),(38)	598.0	571.1
Current liabilities		6,152.1	6,332.6
Liabilities related to assets held for sale	(33)	-	472.3
Current provisions and liabilities		6,534.7	7,220.3
Total provisions and liabilities		14,185.5	14,457.9

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