# TUI GROUP KEY FIGURES FY 2023

#### Revenue

€ million	2023	2022 adjusted	Var. %
Hotels & Resorts	1,032.5	806.2	+ 28.′
Cruises	656.0	331.5	+ 97.9
TUI Musement	770.0	578.4	+ 33.
Holiday Experiences	2,458.5	1,716.0	+ 43.3
Northern Region	7,722.9	6,320.2	+ 22.2
Central Region	7,329.7	5,787.3	+ 26.7
Western Region	3,142.8	2,712.6	+ 15.9
Markets & Airlines	18,195.4	14,820.1	+ 22.8
All other segments	11.9	8.8	+ 35.3
TUI Group	20,665.9	16,544.9	+ 24.9
TUI Group (at constant currency)	20,821.5	16,544.9	+ 25.8
	540 5		+ 14 4
Underlying EBIT			
€ million  Hotels & Resorts	<b>2023</b> 549.5	2022 adjusted	Var. % + 14.4
Cruises	236.0	0.8	n. a
TUI Musement	36.0	23.7	+ 51.7
Holiday Experiences	821.5	504.7	+ 62.8
Northern Region	71.5	- 101.6	n. a
Central Region	88.1	74.6	+ 18.1
Western Region	81.1	- 31.5	n. a
Markets & Airlines	240.6	- 58.6	n. a
All other segments	- 84.8	- 37.4	- 126.6
TUI Group	977.2	408.7	+ 139.1
TUI Group (at constant currency)	968.0	408.7	+ 136.8
EBIT			
€ million	2023	2022 adjusted	Var. %
Hotels & Resorts	555.5	476.6	+ 16.6
Constitute	227.0	0.0	

€ million	2023	2022 adjusted	Var. %
Hotels & Resorts	555.5	476.6	+ 16.6
Cruises	236.0	0.8	n. a.
TUI Musement	23.9	6.4	+ 274.9
Holiday Experiences	815.5	483.7	+ 68.6
Northern Region	151.8	- 137.6	n. a.
Central Region	83.6	47.0	+ 77.7
Western Region	79.2	- 29.3	n. a.
Markets & Airlines	314.5	- 119.9	n. a.
All other segments	- 130.6	- 43.9	- 197.7
Total	999.3	320.0	+ 212.3

## Consolidated Income Statement of TUI AG for the period from 1 Oct 2022 to 30 Sep 2023

€ million	2023	2022	Var. %
Revenue	20,665.9	16,544.9	+24.9
Cost of sales	19,052.9	15,613.3	+22.0
Gross profit	1,613.0	931.7	+73.1
Administrative expenses	1,015.6	746.3	+36.1
Other income	37.6	52.2	- 28.1
Other expenses	32.0	1.7	n. a.
Impairment of financial assets	18.4	7.3	+152.1
Financial income	87.6	35.9	+144.4
Financial expenses	533.6	509.5	+4.7
Share of result of investments accounted for using the equity method	407.2	100.7	+304.2
Impairment (+) / Reversals of impairment (-) of net investments in joint			
ventures and associates	- 5.4	1.6	n. a.
Earnings before income taxes	551.2	- 145.9	n. a.
Income taxes (expense (+), income (-))	95.5	66.7	+43.1
Group profit / loss	455.7	- 212.6	n. a.
Group profit / loss attributable to shareholders of TUI AG	305.8	- 277.3	n. a.
Group profit attributable to non-controlling interest	149.9	64.6	+132.0

## Consolidated Statement of Financial Position of TUI AG as at 30 Sep 2023

€ million	Notes	30 Sep 2023	30 Sep 2022
Assets			
Goodwill	(12)	2,949.2	2,970.6
Other intangible assets	(13)	538.0	507.6
Property, plant and equipment	(14)	3,480.3	3,400.9
Right-of-use assets	(15)	2,763.4	2,971.5
Investments in joint ventures and associates	(16)	1,198.2	785.4
Trade and other receivables	(17), (41)	74.7	131.6
Derivative financial instruments	(41)	10.3	26.6
Other financial assets	(41)	10.8	10.6
Touristic payments on account	(18)	152.5	138.0
Other non-financial assets	(19)	100.7	169.7
Income tax assets		17.2	17.2
Deferred tax assets	(20)	310.6	222.0
Non-current assets		11,605.9	11,351.7
Inventories	(21)	62.1	56.1
Trade and other receivables	(17), (41)	1,090.4	1,011.8
Derivative financial instruments	(41)	258.2	232.5
Other financial assets	(41)	48.6	85.8
Touristic payments on account	(18)	787.4	619.6
Other non-financial assets	(19)	129.9	135.4
Income tax assets		41.0	23.1
Cash and cash equivalents	(22), (41)	2,060.3	1,736.9
Assets held for sale	(23)	68.6	2.7
Current assets		4,546.5	3,903.8
Total assets		16,152.4	15,255.5

#### Consolidated Statement of Financial Position of TUI AG as at 30 Sep 2023

€ million	Notes	30 Sep 2023	30 Sep 2022
Equity and liabilities			
Subscribed capital	(24)	507.4	1,785.2
Capital reserves	(25)	9,090.1	6,085.9
Revenue reserves	(26)	- 8,474.6	- 8,432.7
Silent participation	(27)	-	420.0
Equity before non-controlling interest		1,122.9	- 141.6
Non-controlling interest	(29)	824.3	787.3
Equity		1,947.2	645.7
Pension provisions and similar obligations	(30)	637.1	568.2
Other provisions	(31)	848.5	755.0
Non-current provisions		1,485.7	1,323.2
Financial liabilities	(32), (41)	1,198.5	1,731.4
Lease liabilities	(32), (41)	2,216.9	2,508.7
Derivative financial instruments	(41)	1.7	3.2
Other financial liabilities	(33), (41)	2.6	2.8
Other non-financial liabilities	(35)	252.9	165.2
Income tax liabilities		11.0	11.1
Deferred tax liabilities	(20)	159.0	121.2
Non-current liabilities		3,842.6	4,543.8
Non-current provisions and liabilities		5,328.3	5,867.0
Pension provisions and similar obligations	(30)	33.3	33.1
Other provisions	(31)	333.4	541.0
Current provisions		366.7	574.2
Financial liabilities	(32), (41)	98.5	319.9
Lease liabilities	(32), (41)	701.2	698.8
Trade payables	(41)	3,373.7	3,316.5
Derivative financial instruments	(41)	35.3	57.5
Other financial liabilities	(33), (41)	121.8	174.6
Touristic advance payments received	(34)	3,530.2	2,998.9
Other non-financial liabilities	(35)	534.1	519.9
Income tax liabilities		113.8	82.3
Current liabilities		8,508.6	8,168.6
Liabilities related to assets held for sale	(36)	1.6	
Current provisions and liabilities		8,876.9	8,742.7
Total equity, liabilities and provisions		16,152.4	15,255.5